

## COMPANY PROFILE

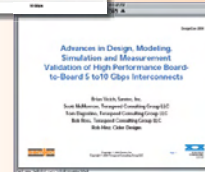
Samtec, Inc., founded in 1976, is a privately held, worldwide manufacturer of electronic interconnect solutions. Samtec maintains a 5-A1 Dun and Bradstreet rating, the highest available for a corporation this size. Worldwide sales for 2008 were approximately \$409 million.

The focus at Samtec is on creating superior capabilities and differentiation within niche products and markets. A carefully designed system of Core Values and Sudden Service® principles assist in achieving this goal.

### > Sudden Service®

Completely integrated global service, manufacturing and quality strategies, along with Samtec's renowned Sudden Service®, ensure quick-turn deliveries, samples and information.

- Interconnect Expertise
- In-house Engineering Department
- In-house Signal Integrity Services
- Testing & Development
- EDI Capabilities
- No Minimum Order Quantity (MOQ)
- Upfront, Aggressive Pricing Advantage
- Scheduling Flexibility
- World Direct Shipping
- 24 Hour Samples & Quote Turnaround
- Global Pricing / Global Systems
- Personal Global Account Manager and Customer Service Representative
- Award-winning website provides product information, test data, models, design and selection tools, white papers, application notes and more
- Ranked as the Bishop Report's Customer Service Industry Leader for over a decade



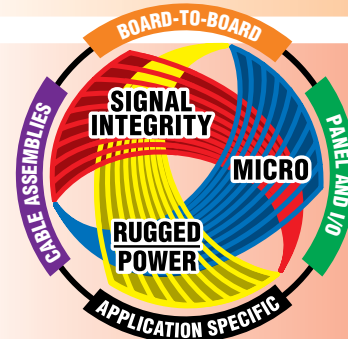
### > Interconnect Solutions

Whether you need Signal Integrity, Rugged/Power, or Micro Connectors or Cables, you can depend on Samtec's interconnect solutions.

Samtec Transmission Line Solutions provide paths of least resistance for routing signals from one location to another when Signal Integrity, Electromagnetic Interference, Pin Mapping, Rugged Environments, and Power Requirements present design challenges.

For the ultimate in design flexibility, Samtec also offers the unique ability to weave these products and features for "mix-and-match" Application Specific solutions to fit almost any application.

- Board-to-Board Interconnects
- Micro Interconnects
- IDC, Discrete Wire & RF Cable Assemblies
- High Speed Connectors and Cables
- Edge Card/Micro Backplane Systems
- RF Connectors and Cables
- Rugged and Power Systems
- Panel and I/O Systems
- Custom & Application Specific Design



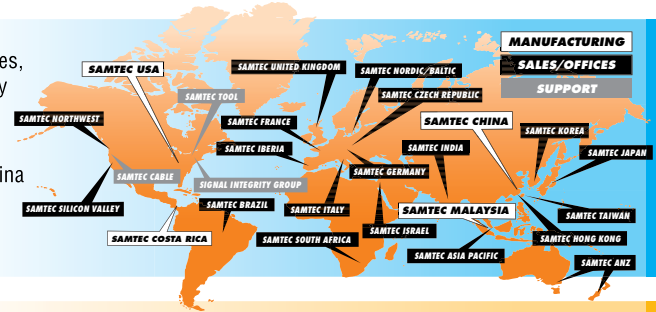
Sudden Service®



### > Global Operations Model

Worldwide facilities provide redundant manufacturing capabilities, optimized labor costs and deliveries, and the flexibility to quickly achieve additional capacity to support market demands.

- Manufacturing, plating and sourcing in both hemispheres
- Manufacturing locations in USA, Costa Rica, Malaysia and China
- Low cost, quick-turn and advanced development
- Global logistics, custom worldwide systems
- Global quality and engineering systems



### > Manufacturing & Quality Systems

Samtec is ISO 14001, ISO 9001 and TS 16949 certified, with vertically integrated manufacturing systems designed to achieve lower cost, greater flexibility.

- In-house plating, coax cable and flex circuit manufacturing
- In-house mold and assembly tooling design & fabrication
- Testing & Development
- Quick-turn prototype capabilities
- Connector processing, mechanical and electrical testing labs and vision inspection
- Automated design and fabrication
- Tape and Reel molding and fabrication
- Compliant with EU WEEE and RoHS Directives



### > Global Network

Samtec's Global Network was developed in-house and written around the company's business model. This system ensures 24-hour, real-time responsiveness anywhere in the world.

- Complete synergy among Samtec's service, manufacturing and quality strategies
- Integrated sales, support offices and manufacturing facilities worldwide, 24 hours a day, 7 days a week
- Associates able to provide real-time responsiveness and make decisions from anywhere in the world, at any time
- No interruption or delays due to location, time zone or language



### > Engineering Services & Support

A full in-house Engineering Department provides person-to-person engineering assistance and unmatched Signal Integrity expertise.

- Services tailored to specific customer, product and application needs
- Signal Integrity Division provides services and support for design, development, simulation, selection, testing and validation of high speed systems
- Patented Final Inch® PCB design tools that provide optimized signal paths for most standard high speed interconnects
- Interconnect Processing Group for assistance with processing and manufacturing issues
- New interactive Cable Builder program creates valid part numbers for cable assemblies based on desired specifications and options



P.O. Box 1147 • New Albany, IN 47151-1147 USA  
 Tel: 1-800-SAMTEC-9 or 812-944-6733 • Fax: 812-948-5047  
 E-mail: info@samtec.com • www.samtec.com

